

fusion5

Making complexity work.

We help manufacturers simplify the complex, integrate the critical, and get full value from their technology.



5 min read

GO BEYOND

Manufacturing has always lived with disruption.

Tight margins and global pressures make adaptability a way of life. What's different now is the scale of the opportunity.

Both Australia and New Zealand are backing the sector with targeted support. From the *Future Made in Australia* policy and \$15bn National Reconstruction Fund to New Zealand's new *Investment Boost* tax incentive.

Now is the moment to modernise. Success will belong to those who turn technology into a tangible advantage.

Behind every supply chain and production line sits a complex framework of platforms, data, and integrations. Powerful, but hard to control.

- ✓ Innovation is tempting.
- ✓ Stability is essential.
- ✓ Risk makes holding steady feel safer.

Fusion5 specialise in helping you see how the pieces fit, what's at stake, and where to start.



The number one internal factor hindering organisations from outpacing their competition is deploying and integrating new technology.

– Rockwell State of Smart Manufacturing Report 2025

CONTENTS

INTRODUCTION

Manufacturing has always lived with disruption 02

HOW

Built on experience 03

AI in manufacturing 04

CUSTOMER STORIES

Snell 05

Waikato Milking Systems 05

Steel & Tube 06

Metro Glass 06

CONCLUSION

Every step towards clarity creates momentum 07

Built on experience.

Over 20 years we've learned what it takes to guide manufacturers through complex technology decisions.



Material & Resource Planning

Right materials, right time. Reduce waste, cut inventory costs, and improve delivery performance.



Procurement & Supply Chain

Streamline purchasing and build collaborative supplier schedules for visibility, control, and resilience.



Scheduling & Work Orders

Balance demand, capacity, and machine allocation with connected scheduling and work orders.



Operational efficiency

Track OEE and remove bottlenecks with integrated platforms for leaner, more productive operations.



Quality & Compliance

Lot-level track-and-trace and test result capture to prove compliance and deliver consistent quality.



Cost Visibility & Control

Timely, accurate product costing and what-if scenarios to plan confidently in volatile markets.



Data, Integration & Security

Connect and protect your systems, enabling real-time data flow and smarter decisions.



Master Data Management & AI

AI-driven auditing and generation to improve master data quality and support smart manufacturing.



AI in Manufacturing:

From noise to next steps.

AI is changing manufacturing, but every journey looks different.

Its power depends on clean, connected data and a clear starting point.

WE HELP MANUFACTURERS:



Pinpoint where AI can
make a difference.



Build strong data
foundations for real
insights.



Explore opportunities
through AI Envisioning
Workshops.

No overnight miracles. Just practical steps to make AI real for your business.



Snell

From technology fires to confident growth.

Snell's ageing systems and risky integrations slowed growth and added operational stress. With Fusion5, they moved to a single, connected platform that strengthened supply chain and finance processes.

THE RESULT: Cleaner data, tighter controls, and a more resilient business ready to grow.



It takes the stress out of operations and lets us run the entire business without risky integrations.

- Sam Galloway, Commercial Manager, Snell



Waikato Milking Systems

From scattered data to confident decisions.

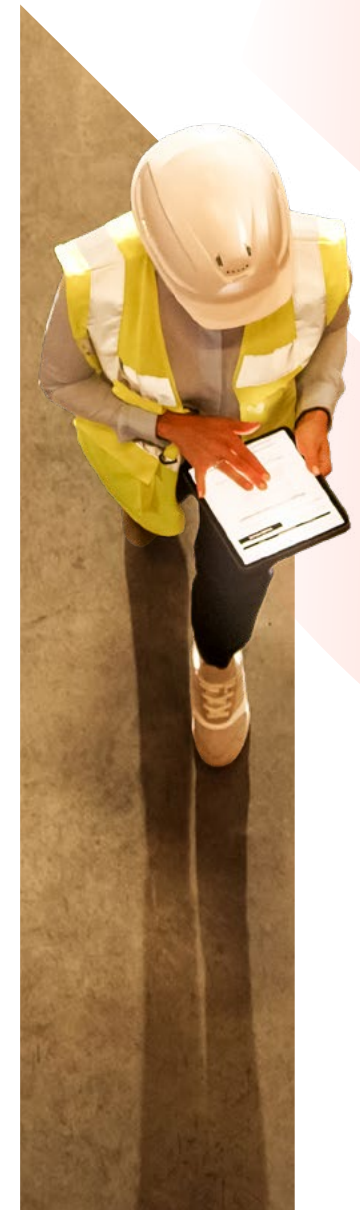
Running multiple systems left Waikato Milking Systems with fragmented data and unreliable reporting. Fusion5 helped them consolidate and create a single source of truth, giving every team role-based dashboards with real-time insights.

THE RESULT: Cleaner inventory, faster reporting, and the confidence to make better decisions across the business.



The dashboards have definitely improved our ability to make better decisions, faster.

- Josh Norquay, ICT Service Delivery Manager, WMS



Steel & Tube

From fragmented information to faster, better service.

With no central CRM, Steel & Tube's teams relied on spreadsheets, ERP extracts, and memory to manage customer relationships. That made it hard to track conversations, follow up on quotes, or deliver consistent service across their nationwide branches.

Working with Fusion5, they built a single view of every customer, combining sales, service, and communication history in one place.

THE RESULT: Faster responses, improved quote conversion, and higher customer satisfaction scores.



Now, we have complete visibility of every client interaction. We can be fully accountable, and customers notice the difference.

- Perrin Gibert - Steel & Tube

Metro Glass

From complexity to clarity in operations.

Metro Glass had grown through acquisitions, leaving them with multiple ERPs, legacy systems, and poor integration. Data was inconsistent, reporting unreliable, and staff were frustrated by slow, manual processes.

With Fusion5, they created a unified foundation for finance, warehousing, and operations. Consolidating systems, automating stock processes, and improving visibility.

THE RESULT: Accurate glass inventory across all factories, faster reporting, and confidence in a platform that can scale with the business.



Our inventory accuracy has improved incredibly just by automating the process.

- CIO, Metro Glass





Every step towards clarity creates momentum.

We help manufacturers connect systems, simplify decisions, and deliver real business results. Ready to see what's possible for you? Let's talk.

Visit our website or contact your dedicated Fusion5 representative to speak with an expert.

Australia: 1300 156 640 | **New Zealand:** 0800 354 357



Fusion5 helps organisations improve performance by connecting people, processes, and technology. With expertise spanning business applications, cloud, infrastructure, security, and AI, Fusion5 brings together the platforms and partnerships that power better decisions, stronger operations, and lasting growth.

With a team of more than 900 innovators, Fusion5 works alongside its clients to turn strategy into measurable results — driving productivity, performance, and competitive advantage in a constantly evolving digital world. **GO BEYOND**



fusion5.com