

The Great AI Reset

Presented by Sven Martin
CEO Australia

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How Ready are you?

Currently, 46% of AI investment is on employee productivity with 74% of CFO's seeing productivity gains

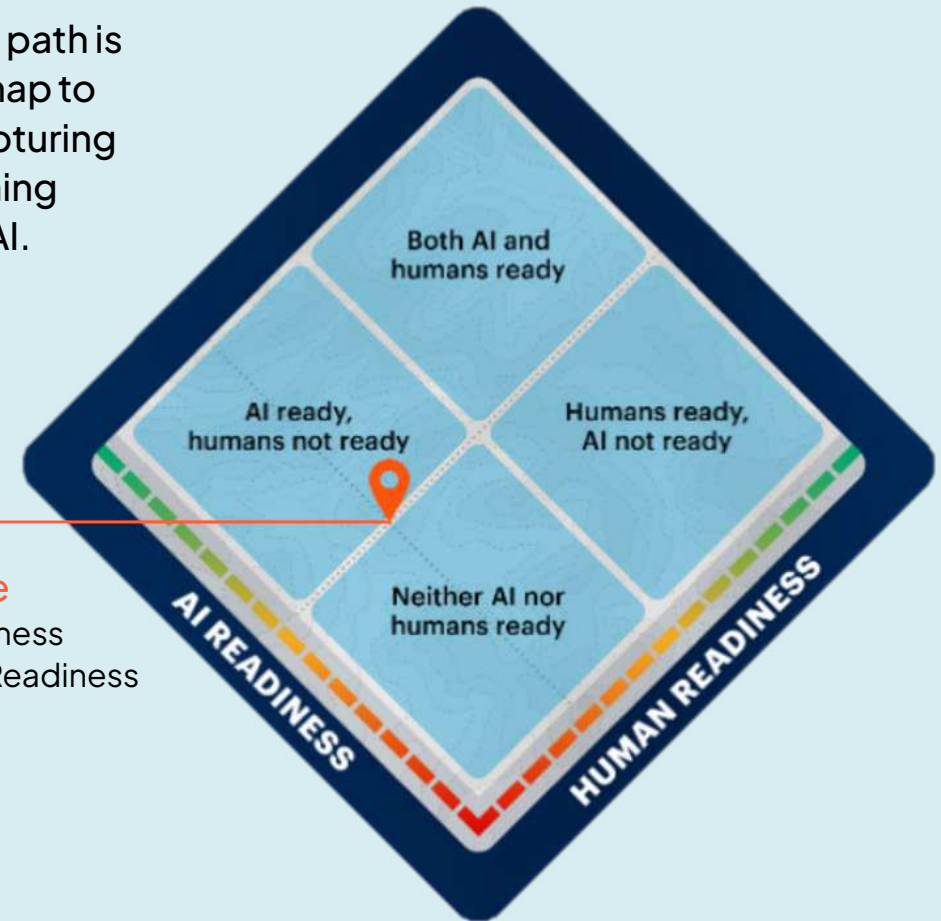
Personal productivity isn't enough – you need to systemically reimagine processes, extending AI into all your workflows. In 2025, only 11% of CFOs state clear ROI in AI

Or... identify whole new revenue streams.... Although in 2025, only 1 in 50 achieve this transcendent value.

It's all about high human readiness, with AI readiness.

Only 11% of orgs state high human and AI readiness, with 62% stating neither AI or humans are ready.

The golden path is your roadmap to finding, capturing and sustaining value with AI.



A group of business professionals in a modern office setting, looking at multiple computer monitors. One person is gesturing towards the screens. The scene is lit with warm, natural light from a large window in the background, creating a professional and collaborative atmosphere. The office desk is equipped with several monitors, a keyboard, and a mouse. The individuals are dressed in business attire, and their focus is directed towards the information displayed on the screens.

Breaking the moulds of
traditional thinking

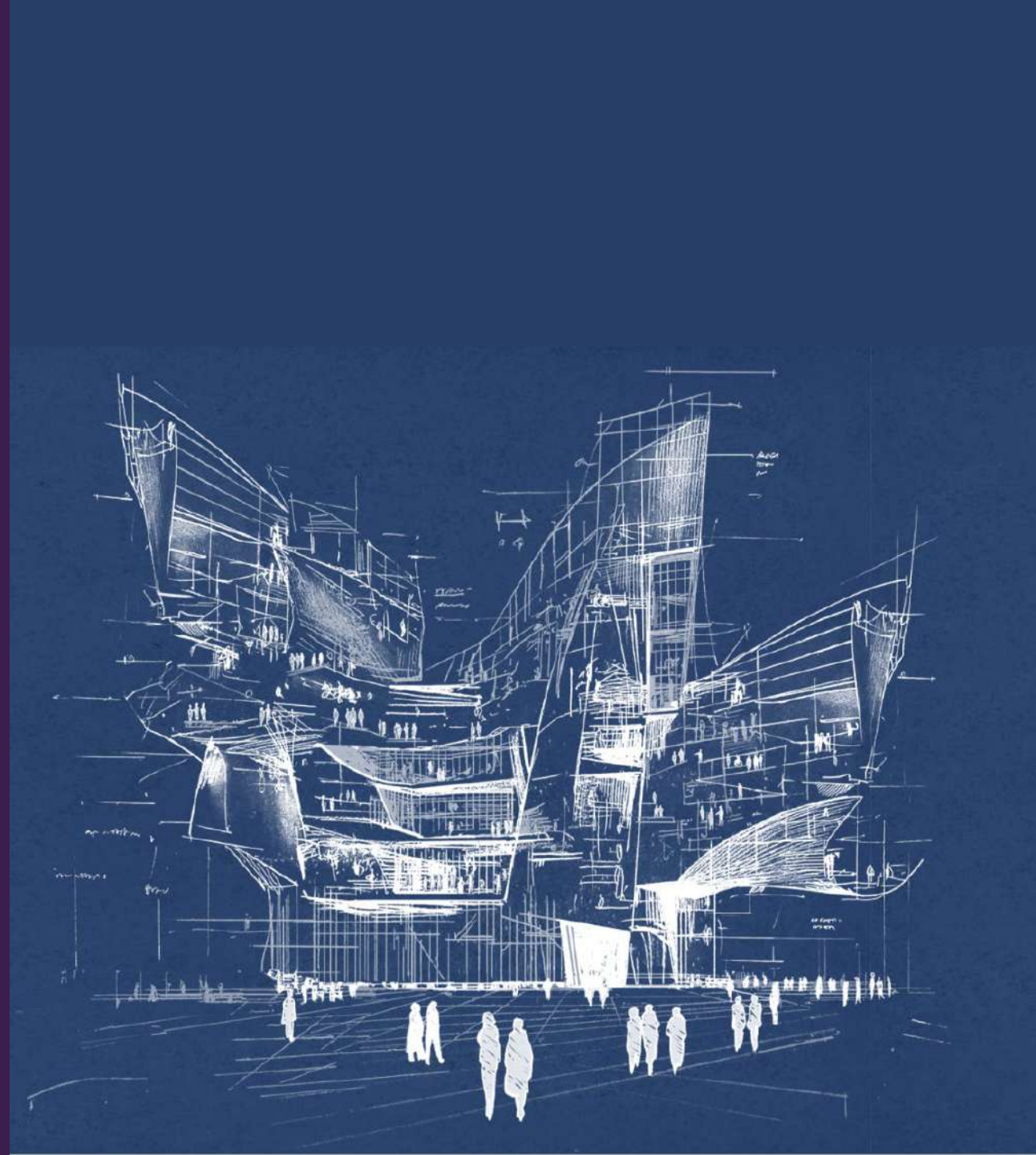
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The 2025 Annual Work Trend Index: The Frontier Firm is born

Frontier Firm — built around intelligence on tap, human-agent teams and a new role for everyone: agent boss.

Source: [The 2025 Annual Work Trend Index: The Frontier Firm is born - The Official Microsoft Blog](#)

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3 reset opportunities

Achieving the frontier firm



1

Human
with Assistants

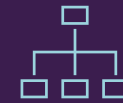
Productivity
Gains



2

Human
Agent Teams

Agents join as
digital colleagues



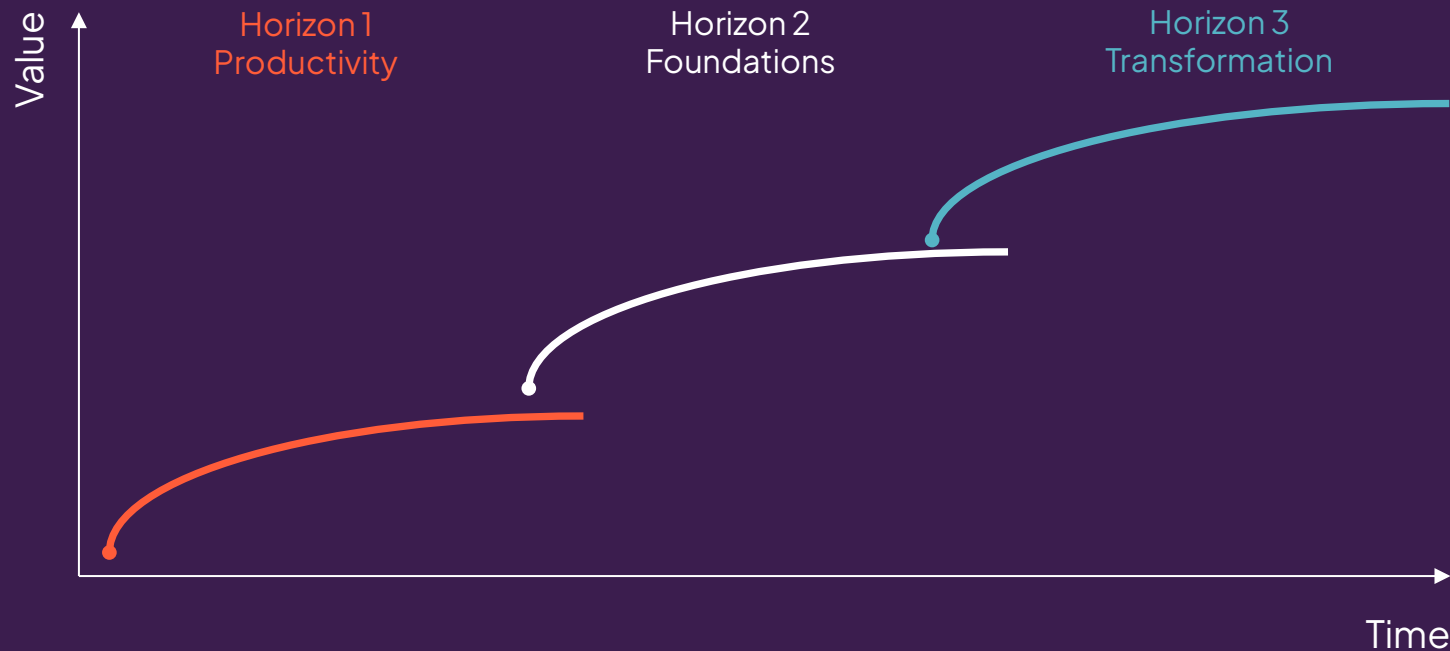
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Human Led,
agent operated

The Agent
Boss

Three horizons of AI enabled business

Strategy Model to manage adoption of AI



Customer Journey

Horizon 1

AI Productivity & Adoption

Teams explore Copilot and everyday AI tools to boost productivity, creativity, and confidence. Early wins build momentum and create a shared understanding of what AI can achieve.

Horizon 2

AI Business Foundations

AI moves from personal use to business alignment. Leaders establish governance, data access, and strategy so AI can scale safely and consistently. This stage builds the foundation for enterprise-wide adoption.

Horizon 3

Agentic AI Transformation

AI becomes embedded in how the business runs. Intelligent agents, automation, and analytics reshape operations and decision-making. Focus shifts from POC to measurable, continuous transformation with real ROI.

Three horizons of AI enabled business

Strategy Model to manage adoption of AI

Initiatives



Staff AI Tools Enablement

Getting the organisation on Copilot and enhancing personal productivity.

AI Leadership Enablement

Selecting your first AI Agent use case and driving a successful POC.



AI Strategy

Building out your first AI policy document that guides aligned use of AI.

AI Data, Security, Governance

Solid foundations for the business readiness in AI transformation and use.



AI Business Processes

Reimagine business process with agentic possibilities at scale.

AI Transformation

AI and Human change, creating new AI in efficient business processes.

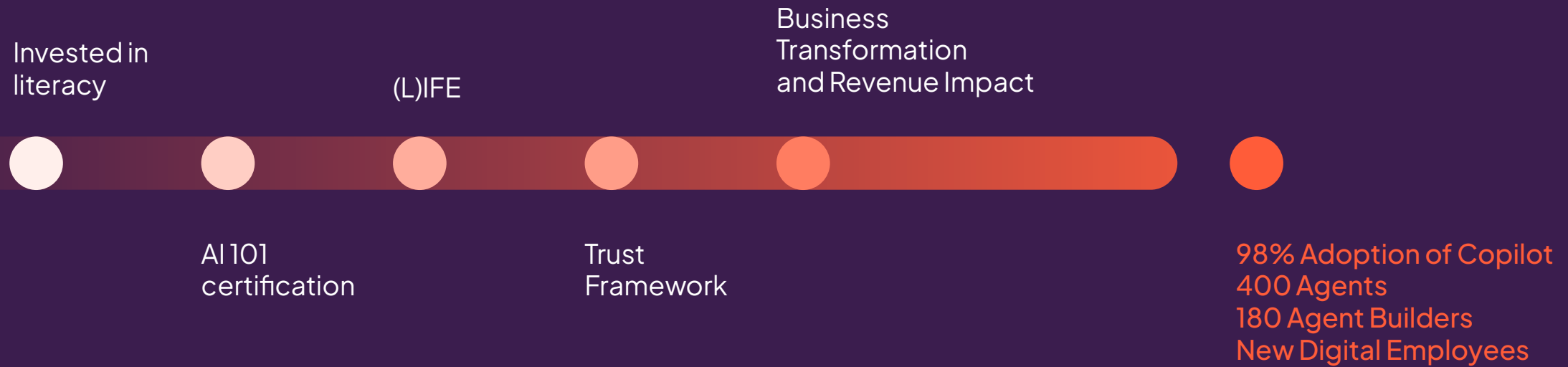


Fusion5's Journey
to becoming a
Frontier Firm

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GO BEYOND

Achieve 30% Productivity and Effectiveness Uplift with AI



CLAIRE and the importance of AI for the legal team

Our Legal Team



Agent Claire



Belinda



Emma



Nirali



San

They had a problem
with perception



There would never
be enough people
to do the work



We had to find
EFFICIENCIES

Contracting Legal AI Review Engine

Agent Boss: Belinda Muir - our Group Counsel

Coached by: San Shim, Commercial Leader

Data Refresh Check: 1st of the month

Job Description

- Review customer contracts
- Recommend mitigations
- Assess risks and notes departures from preferred position

Built using

- Azure Blob, Custom AI Search
- Azure Foundry Model
- Copilot Studio for UI and Deployment

Trained on

- SharePoint and historic MSAs
- Contract rules



Agent Claire

Claire in action



Agent CLAIRE

Contracting Legal AI Review Engine

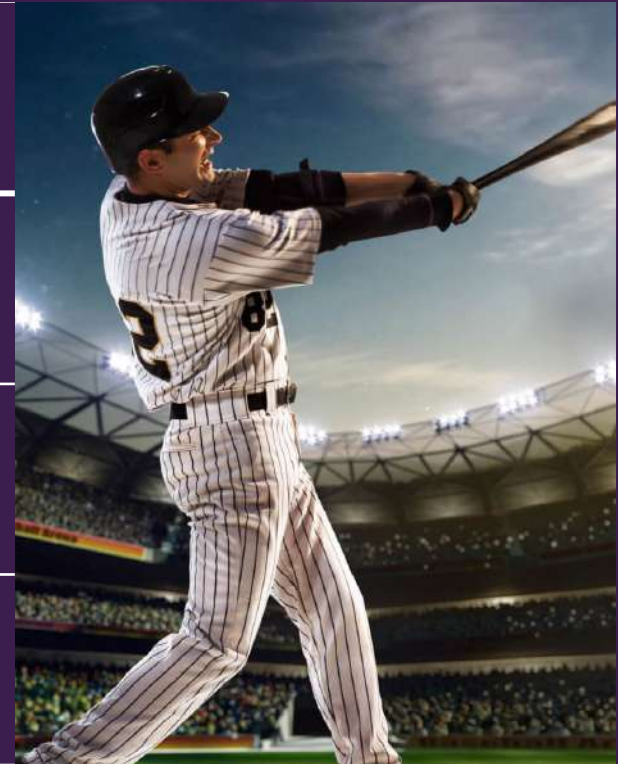
- Agent Boss: Belinda Muir
- Data Steward: San Shim
- Data Refresh Check: 1st of the month
- Data sources:
 - SharePoint
 - Azure Blob
 - Custom AI Search
- Azure Foundry Model
- Copilot Studio for UI and Deployment



CLAIRE is smashing it out the park!

Live our values of being responsive

Contract	Task	Human Review Only	CLAIRE + Human Review Combined	% Time Saved
Work Orders	Review wholesale changes made by the customer to standard Work Orders	4.2	3.1	26%
MSA (Customer paper)	Review of newly proposed Master Services Agreements	10.95	7.25	34%
MSA (Customer paper)	Complex RFP response to prepare full departures table	6.2	3.2	48%



Closing Thoughts

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Sustainable AI comes from Human Readiness

71% of CIOs and IT leaders report that the people in their organisations are not ready for AI.

To capture value, you have to improve the readiness of your workforce. And to sustain AI value, you need to improve the readiness of your organization.

Jan-June 2025, only 1% of layoffs due to AI

Gartner's position is that AI's impact on global jobs will be neutral through 2026. By 2036, AI solutions introduced to augment or autonomously deliver tasks, activities or jobs will result in more than 500 million net new human jobs.

Transform your workforce by restraining new hiring and repositioning talent to revenue generating areas.



Considerations to get started

- Build squads of business and ICT teams
- Use people management concepts for Digital Employees
- Build a Trustworthy framework with Use people management concepts for Digital Employees appropriate guardrails
- Data and Integration is not always a pre-requisite
- Re-imagine first - value curiosity, then solve for risk and governance



Food for thought - blending human and AI teams

- Who “owns” the outcome?
- What if it goes wrong?
- How to be an agent boss?
- Avoid productivity leakage

