

Best AI investments in the Business



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Introducing STELLA

Acronym: *go*



Will generate User Stories, test cases and acceptance criteria from any inputs



User needs to gather all project materials and requirements from sales & discovery

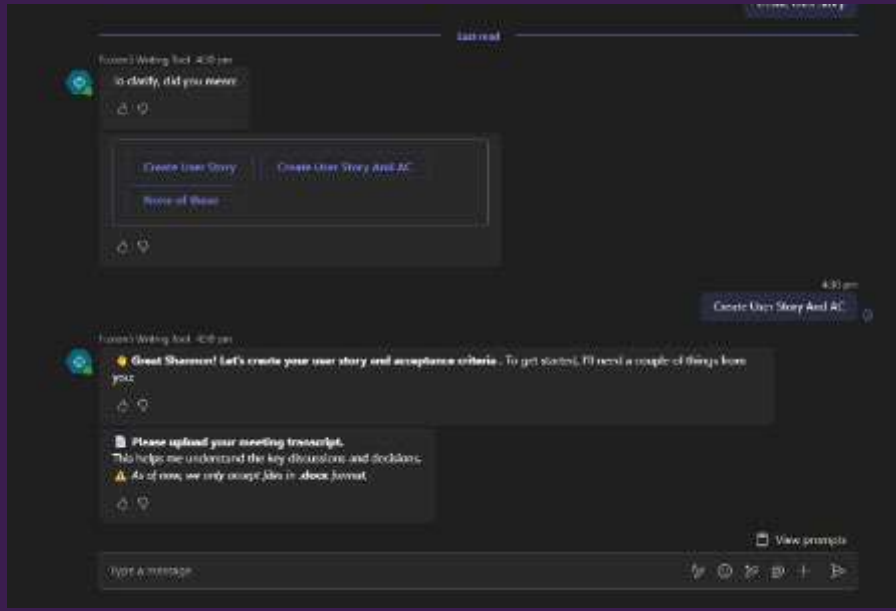


Upload into stella and tell her what you want!

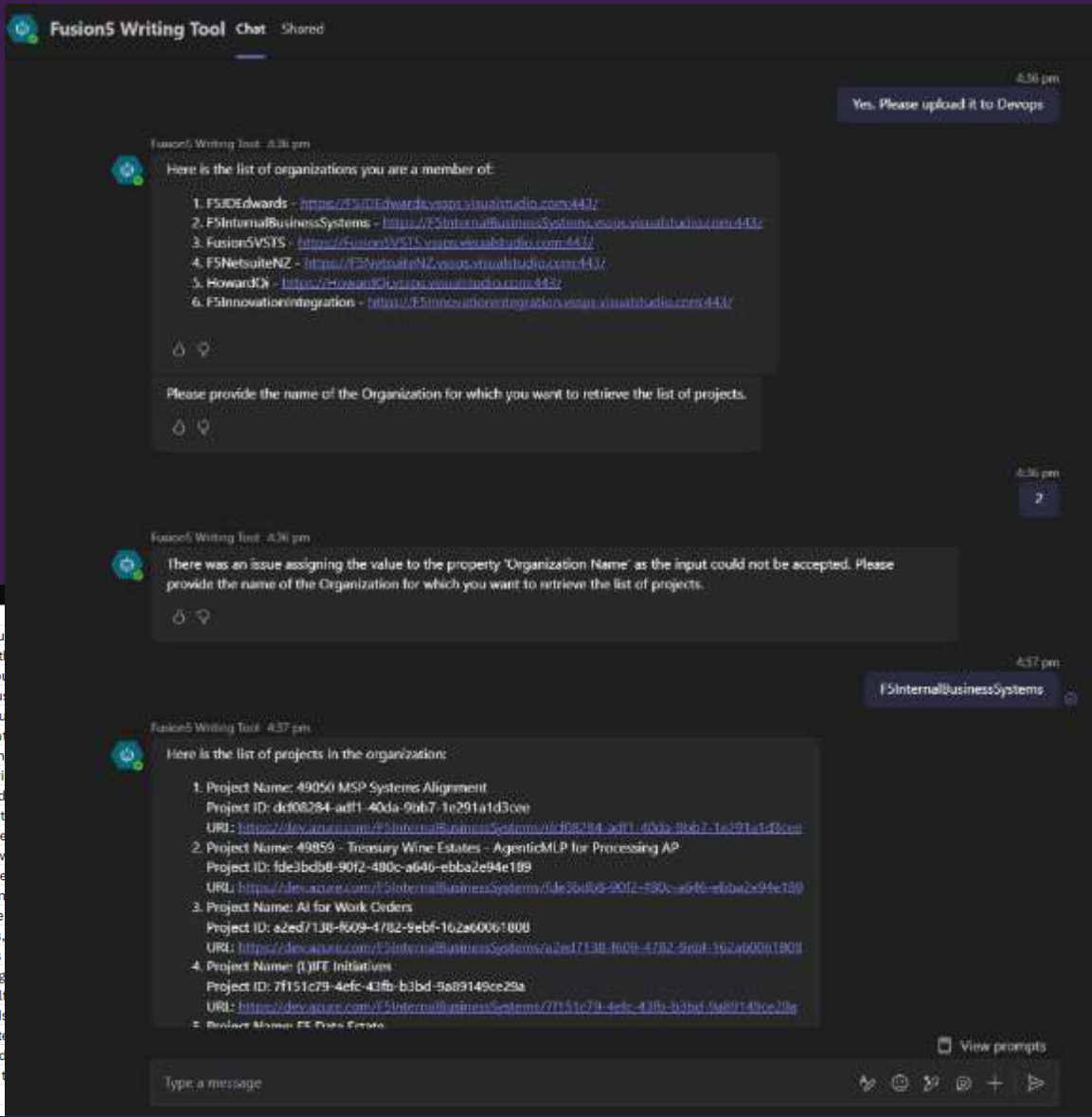
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STELLA
Stories & Testcases
Engine Leveraging
Language



A	B	
1	ID	userstory
2	us001	Automate Item Creation Using AI Copilot As a product data manager, I want an AI-powered Copilot to au
3	us002	Reduce Turnaround Time for New SKU Creation As an operations manager, I want the AI Copilot to streamline t
4	us003	Enforce Global Data Rules During Item Creation As a compliance officer, I want automation to enforce global bu
5	us004	Reuse Modular Orchestrations Across Item Types and Regions As an IT architect, I want orchestrations to be modular and reu
6	us005	Easily Enhance Item Creation Logic As a system administrator, I want to easily add new fields, adju
7	us006	Centralize and Standardize Product Data Management As a data governance lead, I want master data creation, valida
8	us007	Streamline Item Creation Workflows via Visual UI As a business user, I want a visual interface to select an existin
9	us008	Apply Dynamic Business Logic Automatically As a master data specialist, I want dynamic business logic (pri
10	us009	Validate Data and Prevent Duplicates As a data quality analyst, I want the system to validate require
11	us010	Route Item Creation Requests for Approval As a workflow manager, I want item creation requests to be aut
12	us011	Guide Users Through Item Initialization As a Copilot user, I want to be prompted to select a prior item, e
13	us012	Compare and Select Fields to Copy from Previous Items As a user, I want to visually compare a previous item with a new
14	us013	Populate and Validate New Item Fields As a Copilot agent, I want to populate selected fields into the ne
15	us014	Submit New Items to JDE with Transactional Integrity As a system integrator, I want new item records to be created in
16	us015	Integrate with JDE Native Application Logic As an IT administrator, I want orchestrations to integrate at the
17	us016	Notify Stakeholders and Log Item Creation Outcomes As a project manager, I want the system to trigger notifications,
18	us017	Support Secure and Role-Based Access As a security administrator, I want user roles and permissions
19	us018	Test and Promote Changes Through Controlled Environments As a release manager, I want orchestrations and Copilot config
20	us019	Define and Approve Business Rules Before Development As a business analyst, I want derived field logic (GL Class, Shel
21	us020	Provide Representative Test Data for Copy Simulation and UAT As a test lead, I want to supply representative prior item records
22	us021	Train Users and Establish Standard Operating Procedures As a change manager, I want to train business users and create
23	us022	Own All Custom Code Developed As a TWE executive, I want all custom code and logic develop
24	us023	Enable Post-Go-Live Enhancements Based on Feedback As a product owner, I want a post-go-live enhancement phase
25		
26		



NOVA – Next order virtual assistant

1. Feed any project information into NOVA (meeting minutes, documents, requirements documents and more).
2. Ask NOVA to create a WO and...
3. Boom – it's created in our new template format.

Templates and instructions are in “helper documents” which can be changed by the end user.



MIA (Microsoft Incentives Agent)

New agents hires

MIA helps sales and account teams:

- MIA ensures we unlock every eligible incentive, faster, easier, and with confidence.
- Quickly identify which Microsoft incentives apply to a deal
- Confirm Fusion5's eligibility based on current partner designations
- Understand customer requirements and claim processes
- Avoid confusion and delays by turning complex rules into clear answers

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The screenshot displays the MIA (MS Incentives Agent) interface. At the top, the agent's name "MIA (MS Incentives Agent)" is shown next to a small profile icon. Below this is a larger profile picture of a woman with orange hair. The main content area features a grid of six question cards, each with a question mark icon and a title. The questions are: "Copilot Studio Incentives", "M365 Copilot Incentives", "Azure Accelerate incentive", "Maximum payout available", "Workshop Eligibility", and "Partner Designations". At the bottom, there is a search bar with the text "What incentives are available for partners delivering Microsoft 365 Copilot solutions?". The interface includes navigation icons like a plus sign, a microphone, and a right arrow.

MIA (MS Incentives Agent)

MIA (MS Incentives Agent)

- Copilot Studio Incentives**
What incentives are available for partners delivering Copilot Studio solutions?
- M365 Copilot Incentives**
What incentives are available for partners delivering Microsoft 365 Copilot solutions?
- Azure Accelerate incentive**
How do I claim an Azure Accelerate incentive for a customer migrating from VMware
- Maximum payout available**
What's the maximum payout available for a CSP Deployment Accelerator for ME3/ME5 engagement in New Zealand
- Workshop Eligibility**
Am I eligible to run a Threat Protection Envisioning Workshop?
- Partner Designations**
What Microsoft Partner Designations have we achieved?

What incentives are available for partners delivering Microsoft 365 Copilot solutions?

Microsoft Playbook Agent

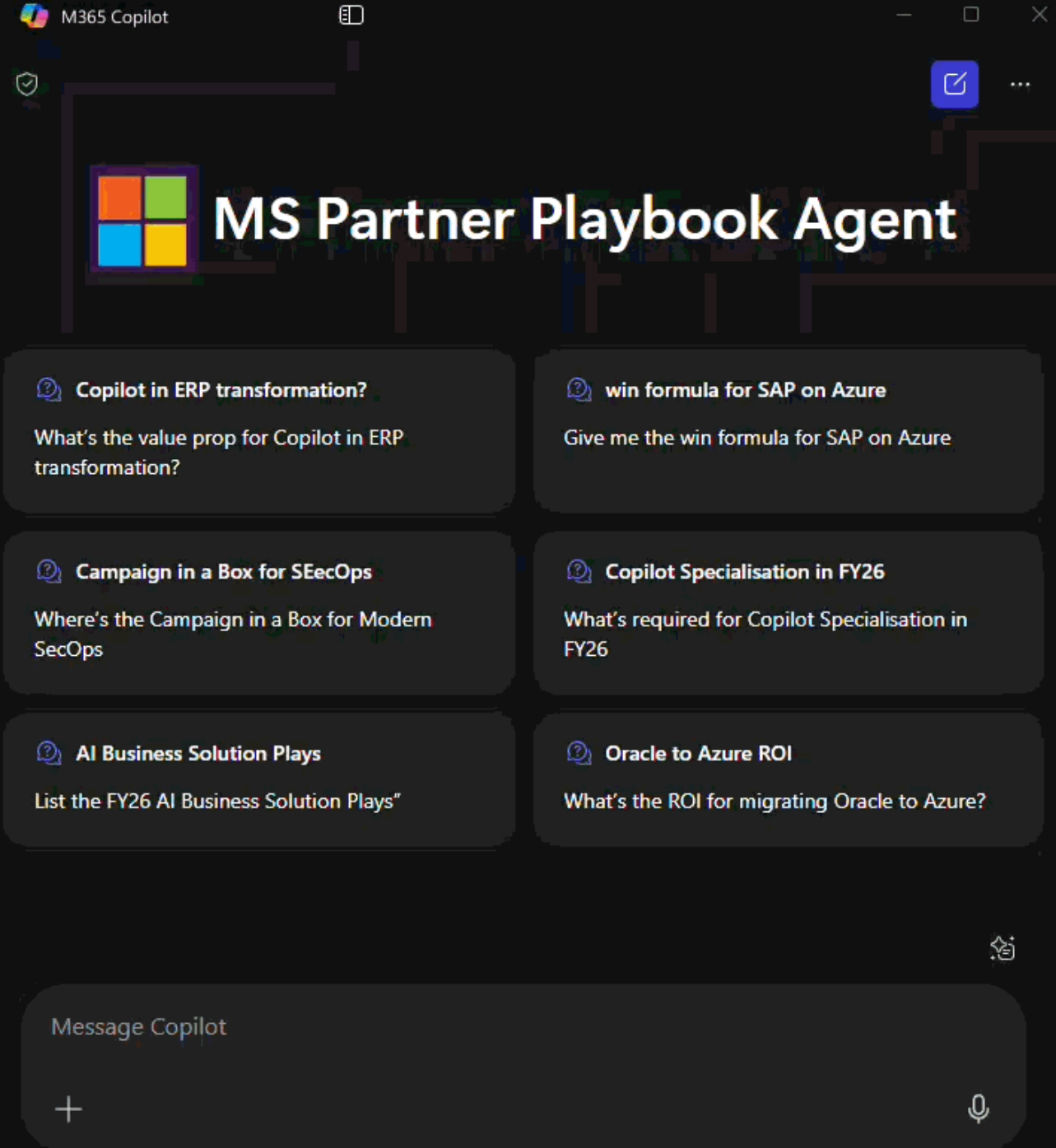
New agents hires

This agent helps Fusion5 staff:

- Navigate Microsoft's FY26 strategy across Cloud & AI, AI Business Solutions, and Security
- Understand solution plays, GTM priorities, and incentive connections
- Access relevant tools and resources (e.g. SPARK, CloudAscent, PMC)
- Recommend next steps, skilling, and campaign assets
- Provide quick, Teams-friendly answers with helpful follow-ups

It's your go-to guide for turning Microsoft's partner strategy into action.

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The screenshot shows a Microsoft Copilot chat window titled "M365 Copilot". The main heading is "MS Partner Playbook Agent" with the Microsoft logo. Below the heading, there are six suggested topics, each with a question mark icon and a brief description:

- Copilot in ERP transformation?**
What's the value prop for Copilot in ERP transformation?
- win formula for SAP on Azure**
Give me the win formula for SAP on Azure
- Campaign in a Box for SEcOps**
Where's the Campaign in a Box for Modern SecOps
- Copilot Specialisation in FY26**
What's required for Copilot Specialisation in FY26
- AI Business Solution Plays**
List the FY26 AI Business Solution Plays"
- Oracle to Azure ROI**
What's the ROI for migrating Oracle to Azure?

At the bottom, there is a text input field labeled "Message Copilot" with a plus sign on the left and a microphone icon on the right.

SERG - Sales Efficiency and RFP Guru

You are an expert tender analyst.

Your task is to perform a deep analysis of the provided tender or RFI document(s).

Extract and summarise all relevant information to support a bid/no-bid decision and to prepare a winning response strategy.

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And more than 400 other individual agents, testament to our literacy program.

Adoption



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Viva Insights

The screenshot shows the Viva Insights Copilot Dashboard. On the left is a vertical navigation bar with icons for Activity (11), Chat (6), Calendar, Calls, OneDrive, Copilot, and Apps. The main header includes 'Insights', 'Copilot Dashboard', and 'Personal insights'. The central content area features a 3D airplane icon and a message: 'Copilot Dashboard has moved to a new location! Discover the new home for Copilot Analytics'. Below this are three informational cards: 'Access more Copilot reports' (with a star icon), 'Copilot Dashboard functionality and settings are retained' (with a document icon), and 'Bookmark the new Copilot Dashboard location' (with a bookmark icon). A blue button at the bottom right says 'Open Copilot Dashboard'.

Activity 11

Chat 6

Calendar

Calls

OneDrive

Copilot

Apps

Insights Copilot Dashboard Personal insights

Copilot Dashboard has moved to a new location!
Discover the new home for Copilot Analytics

Access more Copilot reports
Easily access reports for Copilot agents, Copilot for Sales and more.

Copilot Dashboard functionality and settings are retained
Your access and delegate access will remain unchanged.

Bookmark the new Copilot Dashboard location
Select the Open Copilot Dashboard button, then add the link to your favourites.

Open Copilot Dashboard

Copilot Dashboard

Leaders need visibility



Readiness



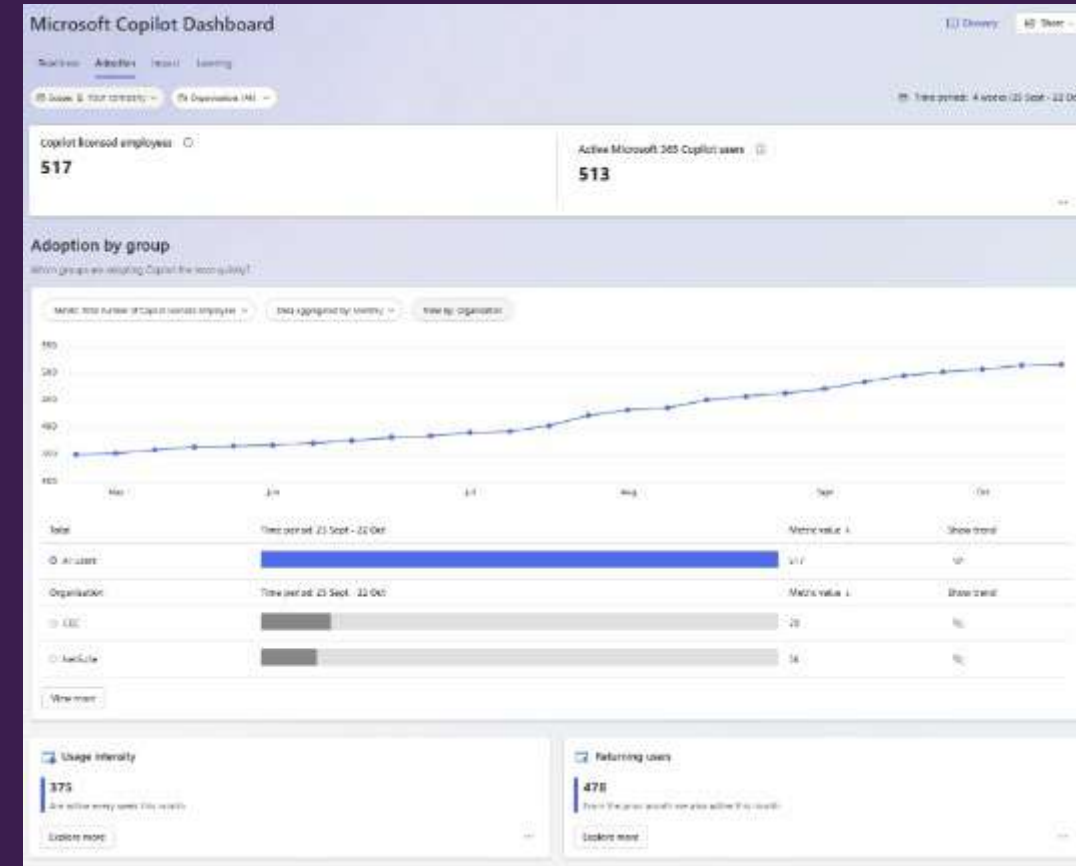
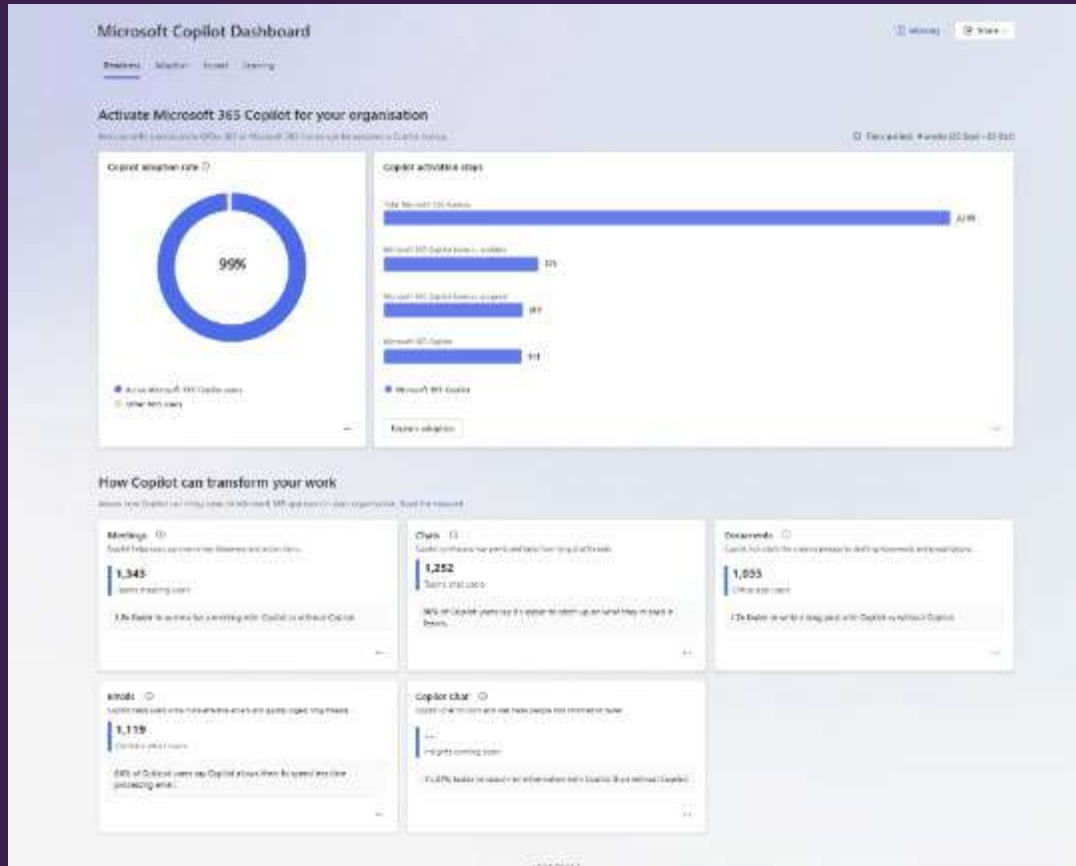
Adoption



Impact

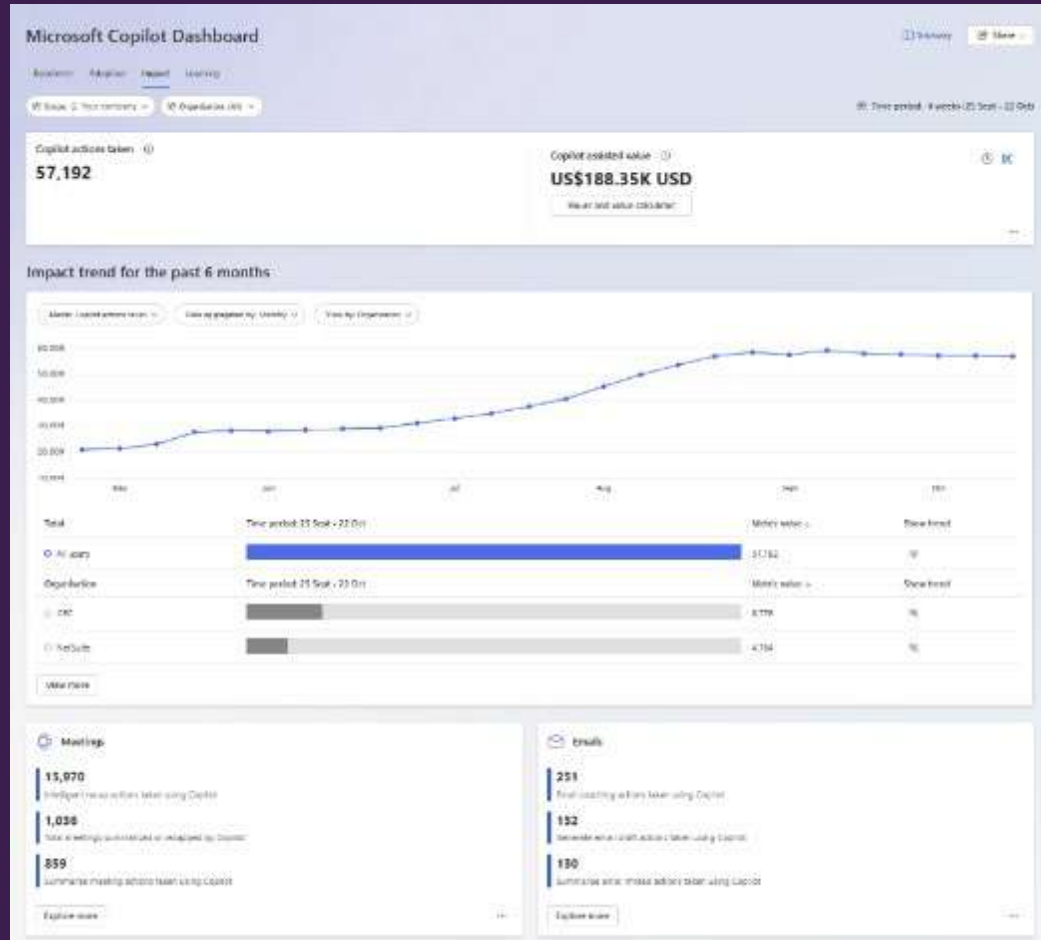


Learning



Attaches a value to use

Impact



Microsoft Copilot Dashboard

Business | Admin | **Impact** | Learning

Time period: 7 weeks (25 Sep - 22 Oct)

- Get started with Microsoft Copilot**
Discover the Microsoft 365 Copilot ecosystem.
- Learn how Microsoft integrates security and privacy into Copilot**
Get the latest news about how Copilot uses Microsoft 365 Copilot's security.
- Explore how Copilot works with Microsoft Mechanics**
Discover the new experience of Microsoft 365 Copilot with Microsoft Mechanics.
- Learn how Copilot can improve workplace productivity**
Discover how Microsoft 365 Copilot can help you work more efficiently and productively.
- Explore the impact of Copilot on code quality of GitHub**
Learn how Microsoft 365 Copilot can help improve your GitHub Copilot's results.
- Delve into the art and science of working with AI**
Learn what business leaders need to know to get the most out of AI and Copilot.
- Get the most out of AI with 5 new habits**
Discover the habits to help you work more effectively with AI throughout the AI ecosystem.
- Discover the latest Microsoft research on AI and the future of work**
Take a journey of future research from Microsoft's new paper 'The Future of Work with AI'.
- Unlock customer analytics value using advanced insights**
Learn how to use the new Microsoft 365 Copilot advanced insights view for Copilot to analyze your data.



Agent overview

22 active agents

Start and end date (week of)

Category

Usage type

27/07/2025

12/10/2025

All

All

Time period for this report: 7/27/2025 - 10/18/2025

Number of active agents

22

Number of engaged sessions

565

Agent assisted hours

65 hours

Calculator

Weekly number of active agents (last 4 weeks)

Show measure for

Number of active agents

20%

increase in the past 2 weeks



Top agents by user engagement

Agent	Sessions
Bernie	16 sessions
Helen	11 sessions
STELLA	7 sessions
JDE Enterprise Assistant	6 sessions
Serg FUSION5 Business Application Professionals	6 sessions

Explore more



Top agents used across the organization

22 active agents

Top agents are sorted based on user engagement (number of weekly active users). However, we also have the capability to sort them by other parameters such as weekly sessions, satisfaction score and resolution rate.

Start and end date (week of) 27/07/2025 12/10/2025 All Usage type All Agent All

Time period for this report: 7/27/2025 - 10/18/2025

Average weekly metrics

Agent	Average weekly active users	Average weekly sessions	Categories	Satisfaction score	Session resolution rate
Helen	169,327 (+57%)	11 (-55%)	CustomerService	-	N/A*
Bernie	9,887 (-38%)	16 (-13%)	IT CustomerService Sale...	1.8/5	9%
Sales Copilot Power Virtual Ag...	308 (+10%)	3 (-50%)	Sales	-	N/A*
JDE Enterprise Assistant	18 (-100%)	6 (-100%)	IT	-	N/A*

*Accuracy and completeness of the session resolution rate are impacted by topic configurations, which can be updated by agent makers.

[Learn more](#)

Explore more

Agent deep dive

22 active agents

Start and end date (week of)

Agent

27/07/2025

12/10/2025

All

Time period for this report: 7/27/2025 - 10/18/2025

Session trend (last 4 weeks)



565

Total engaged sessions



Agent satisfaction score

1.8/5

-%

Based on 12 responses

Agent assisted hours



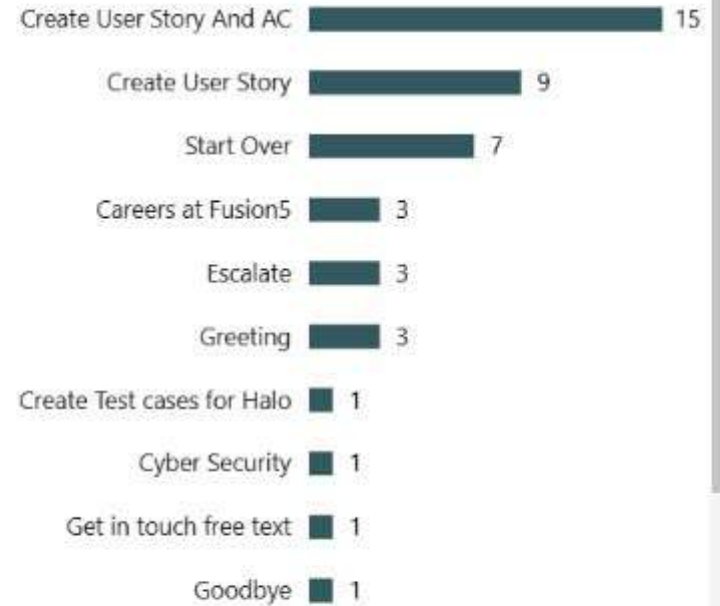
65 hours

↑ 50%

Select the calculator to learn more about agent assisted hours and customize the underlying calculations.

Calculator

Number of sessions per topic



Microsoft Copilot Dashboard

History Share

Sections: Adoption Impact Learning

Scope: Your company Organisation: All

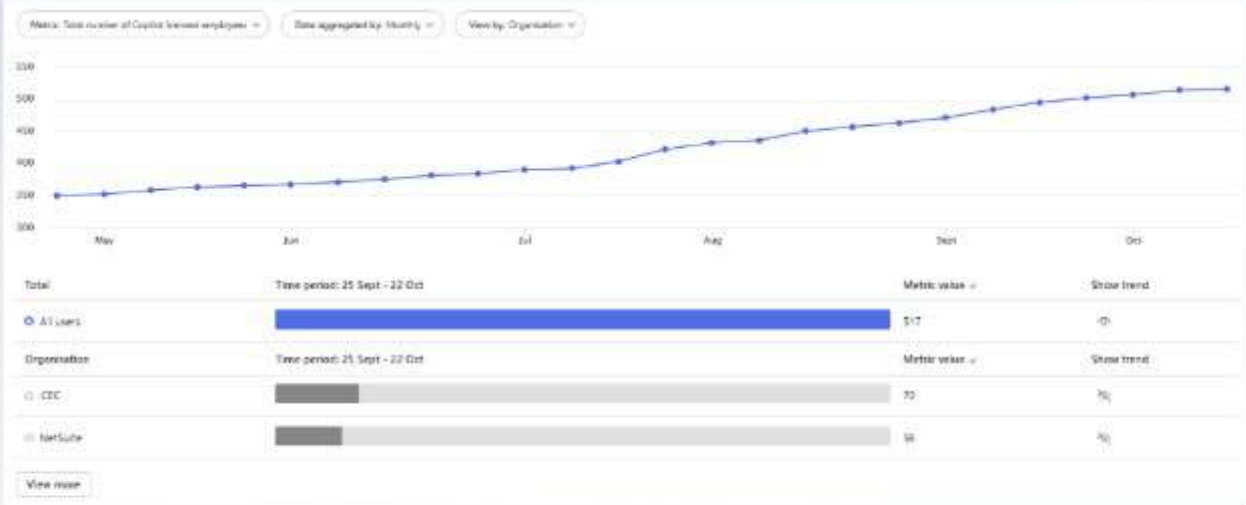
Time period: 4 weeks (25 Sept - 22 Oct)

Copilot licensed employees **517**

Active Microsoft 365 Copilot users **513**

Adoption by group

Which groups are adopting Copilot the most quickly?



Usage intensity **375**

Are active every week this month

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Returning users **478**

From the prior month you also active this month

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How Claude, our Developer AI is helping our Development and Engineering teams

Month	Lines of Code (team)	Value @ \$225/kloc	AI Cost (Actual)	ROI (Value ÷ Cost)
Aug	318,142	\$71,581	\$2,587	27.7x
Sep	592,980	\$133,420	\$3,620	36.9x
Oct (proj*)	1,166,050	\$262,361	\$2,032	129.1x

Some Agentic Secrets

- Observability
- Dedicated internal team for developing agents – they are getting quicker and quicker
- Method for training citizen developers
- Self awareness (release notes, standard sub agents and MCP) – nerd alert – Model context protocol
- Ensure it can answer “what is your purpose? how can you help me?”
- Ensure it can raise a support ticket if there is a problem (MCP)
- Ensure that it can email a response if you are on the hop (email MCP)
- It’s easy to get scope creep with AI once you start, think agile, think fixed sprints